# **APTOS**

THREAD LIF ING METHODS

# A non-surgical medical device for Face Lift





() 5 Continents, 49 Countries





pending registration



Tbilisi,	Prague,	Berlin,	Russia:	Baltic states	Beijing,	Seoul,	Tokyo,
Georgia	Czech republic	Germany	• Moscow		China	S. Korea	Japan
			Saint-Petersburg				
			• Voronezh				
			• Samara				
			• Krasnodar				

Ekaterinburg

### TARGET AUDIENCE







Thanks to social media the citizens and have a desire

y are global o play globally.





- Georgian market is small low sales estimations discourage more people starting businesses;
- An opportunity to upscale the business idea internationally increases the potential of success.

## SOLUTION



Could a lift become the symbol of a big start (-up) you never thought was possible?

We'll transform those lifts into places your next big idea originates from.

# From face to Idea Lift

## KEY MESSAGE and TONE of COMMUNICATION



# Lift the idea!

- You-centered,
- Encouraging,
- Empowering and bold.

## HOW IT WORKS:

a) Interact with <u>Idea Lift</u>
b) Share your idea
c) Wait for an interested investor(s)' proposal from Aptos Global Network.





An exquisite possibility for you to meet investors and introduce new products to the market of \$10b. directly.

### DELIVERABLES, MEDIA and KPI

# BUDGET

- Production budget (including device): \$85,000
- Social media + BTL placement budget: \$20,000

#### DELIVERABLES

Online platform www.idealift.ge

Branding for Idea Lifts (35 in residential complexes, 5 in hotels)

Software for idea submission able to offer scale up estimations based on the answers given by the user

First five riders - viral videos

Campaign explanation video

Successful Georgian entrepreneurs' endorsement videos Social media/media/BTL placement collateral

#### What is SUCCESS?

- 3 investor deals with a minimum sum of \$250k value closed in a year
- 100+ ideas submitted
- 1 mil. video views combined
- 80% increase in Aptos brand awareness in Georgia



#### APTOS THREAD LIFTING METHODS



• 40 branded Idea Lifts across the country

TIMELINE:

• Viral videos via social media

- Campaign explainer video
- Successful Georgian entrepreneurs' endorsement videos
- Launch: idealift.ge

• Pre-selected ideas (posters) Top 5 ideas that got offer from an investor via Aptos Global network (posters)